



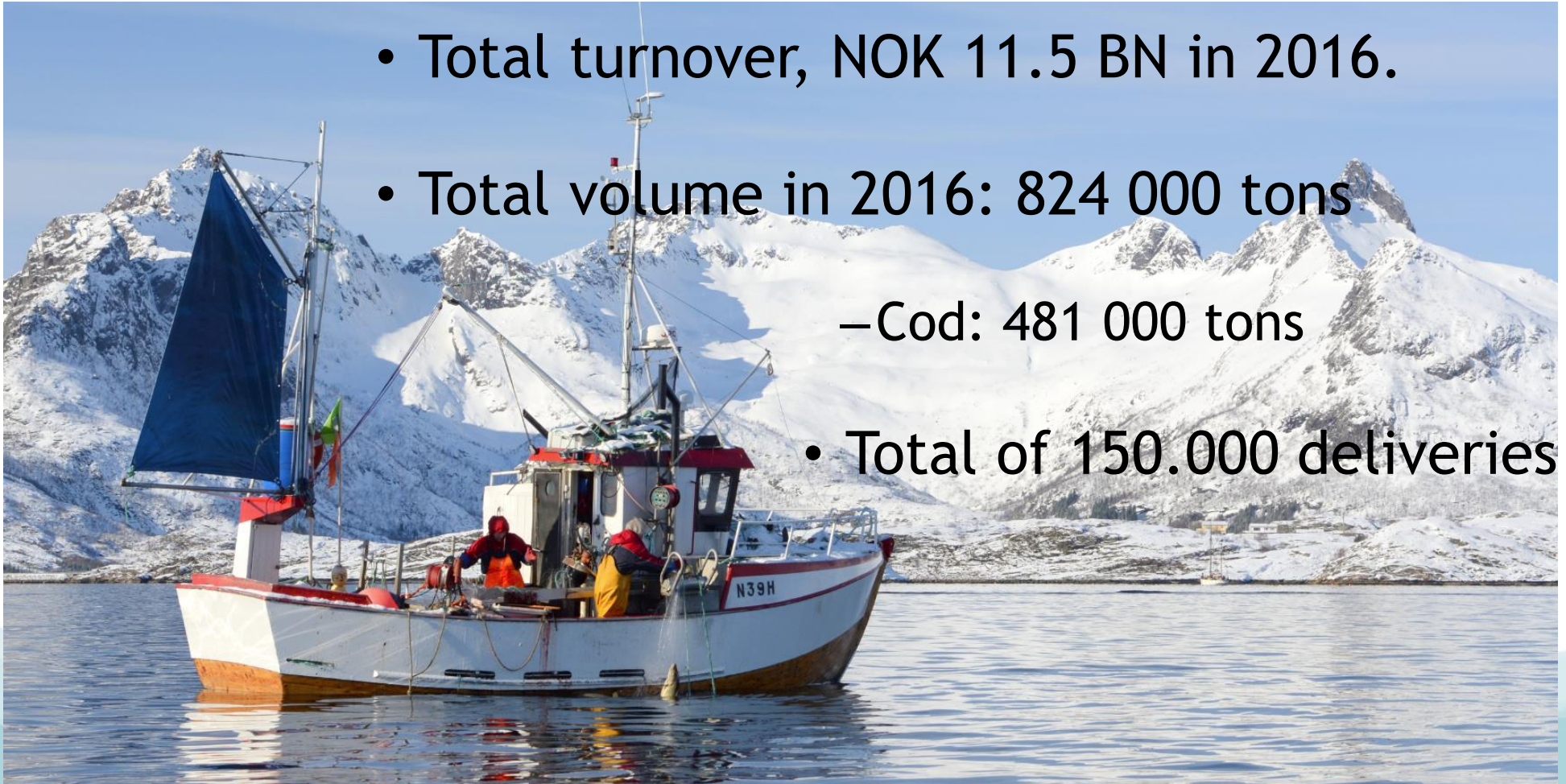
Fisheries in Arctic Norway - opportunities and challenges

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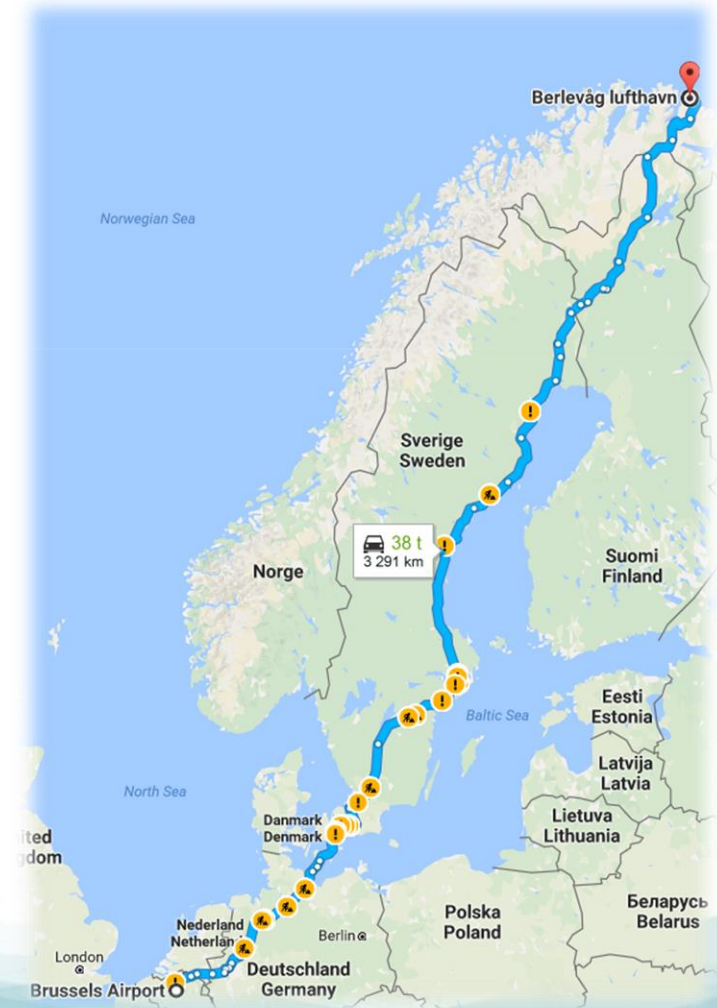
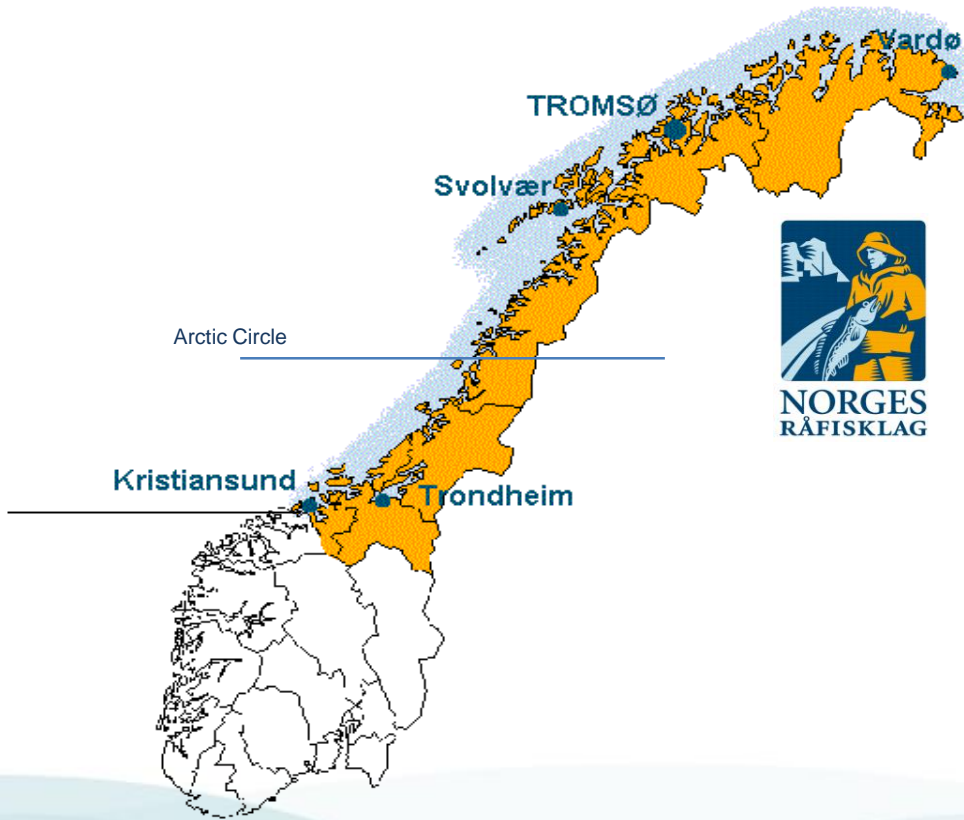
Norwegian Fishermen's sales organisation

(Norges Råfisklag)

- Total turnover, NOK 11.5 BN in 2016.
- Total volume in 2016: 824 000 tons
 - Cod: 481 000 tons
- Total of 150.000 deliveries



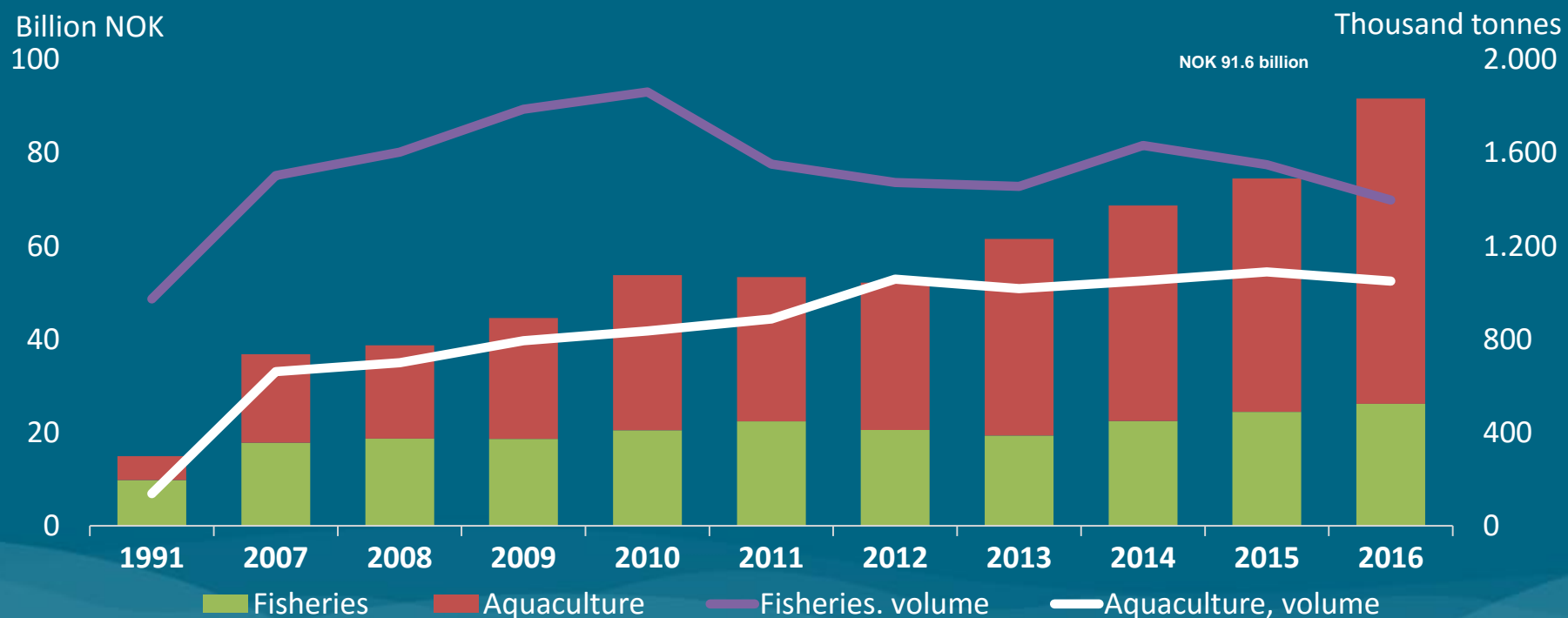
Huge distances



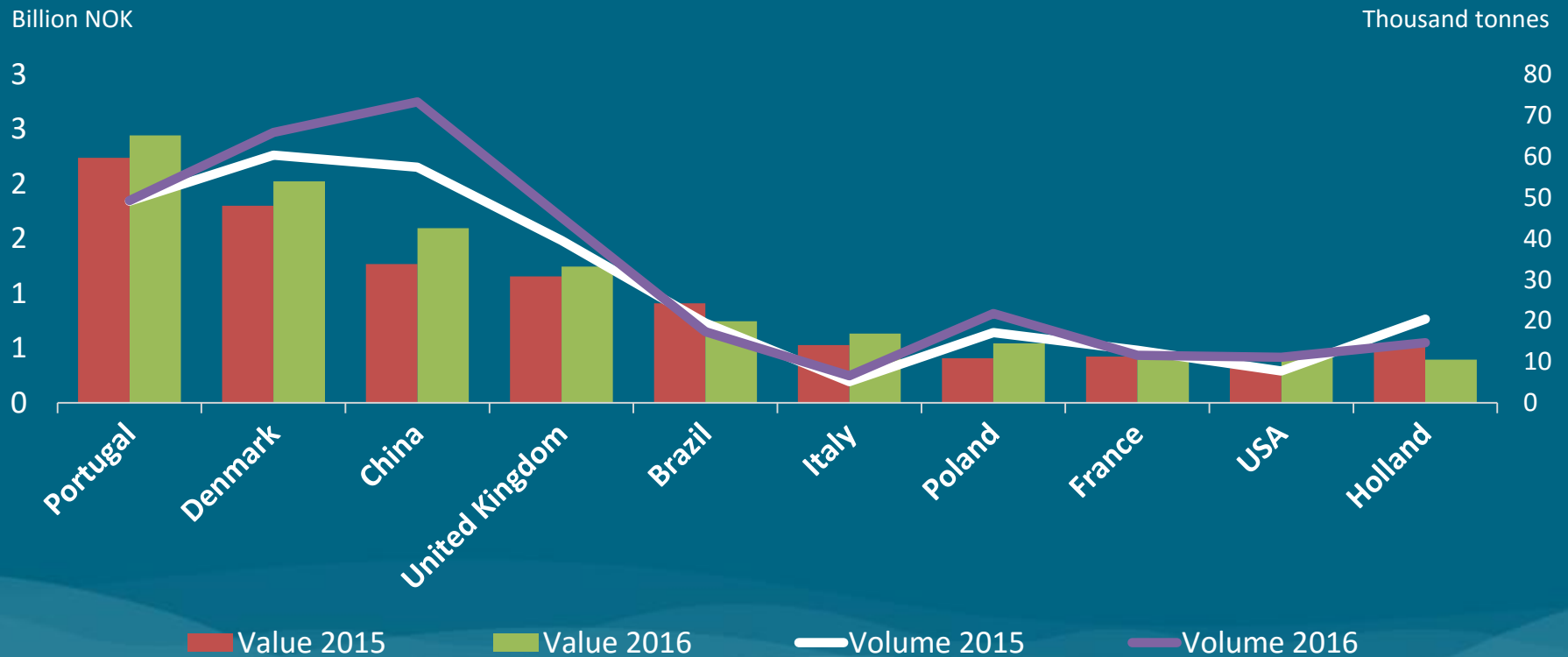
Differentiated fleet structure



Norwegian seafood exports:



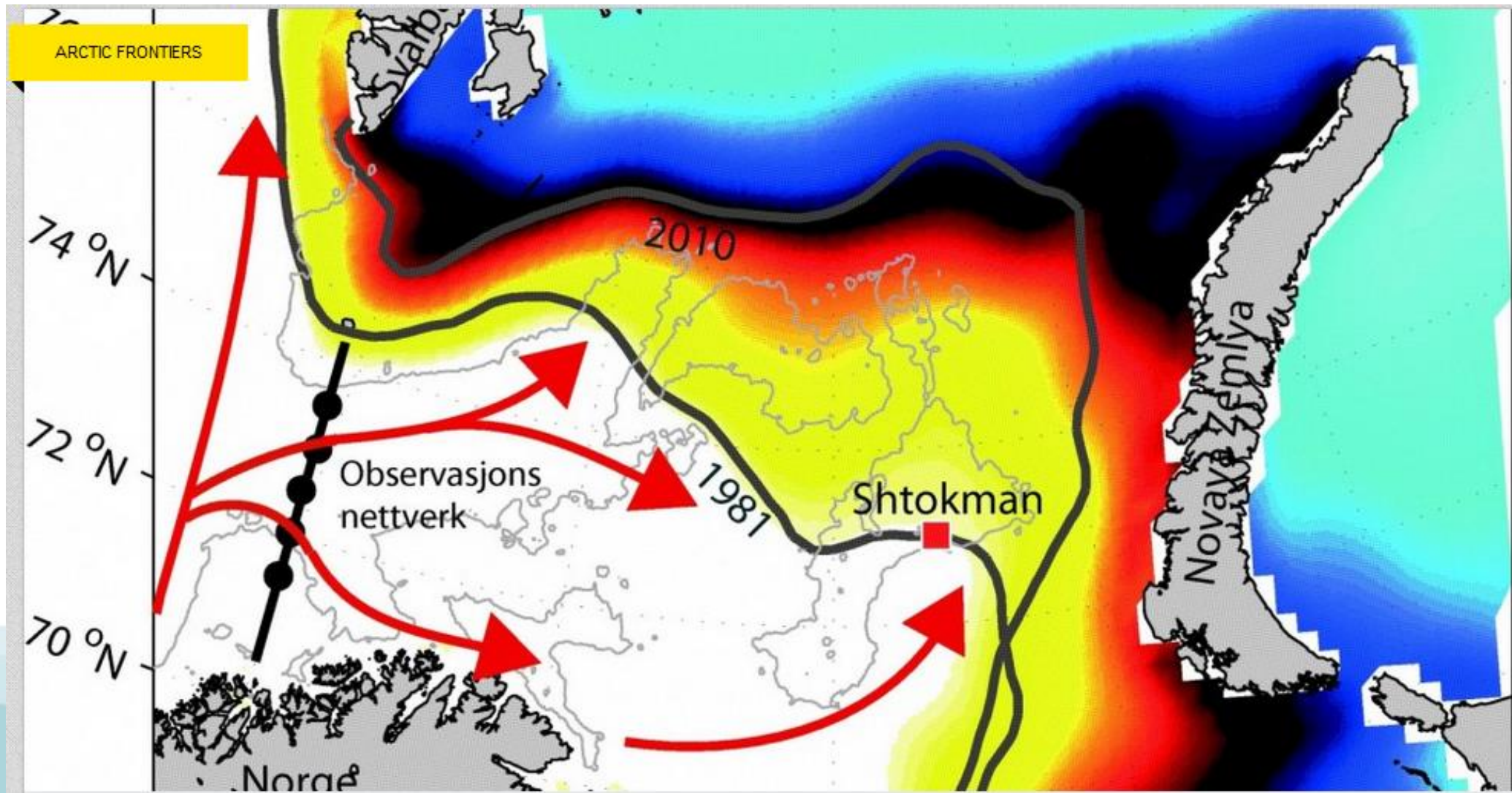
Largest export markets for whitefish in 2016



Climate changes



Changed migration



We have to accept changes and adapt



Sustainability



Source: Norwegian Seafood Council

Value adding



Source: Norwegian Seafood Council

Value adding



Summary

- We have to ensure continued sustainable fisheries
- We have to take into account climate change that takes place in the north
- We have to ensure good market access for our seafood
- We must continue our work with increasing the quality of fish to achieve value adding



AGUA

COD IS GREAT